## **Building the best together!**

## **TechnoNICOL Corporation**





a pleasure to create

continuous progress and improvement





social responsibility

The combination of advanced management, effective investments, and our structure aimed at company growth and development makes TechnoNICOL one of the leaders in production and distribution of insulation systems in Russia, Europe and CIS countries.

Expanding our manufacturing capacities and our scope of services, implementing innovations, and giving careful consideration to environment protection and energy efficiency we are better than anybody else in meeting the social expectations and market demands.

more than
20
years
on the market

14 divisions of production

38 plants

Own distribution network and representative offices in countries of the world

more than
60 billion
rubles of
annual turnover

20% of all production is sold at foreign markets annually

6500 qualified staff

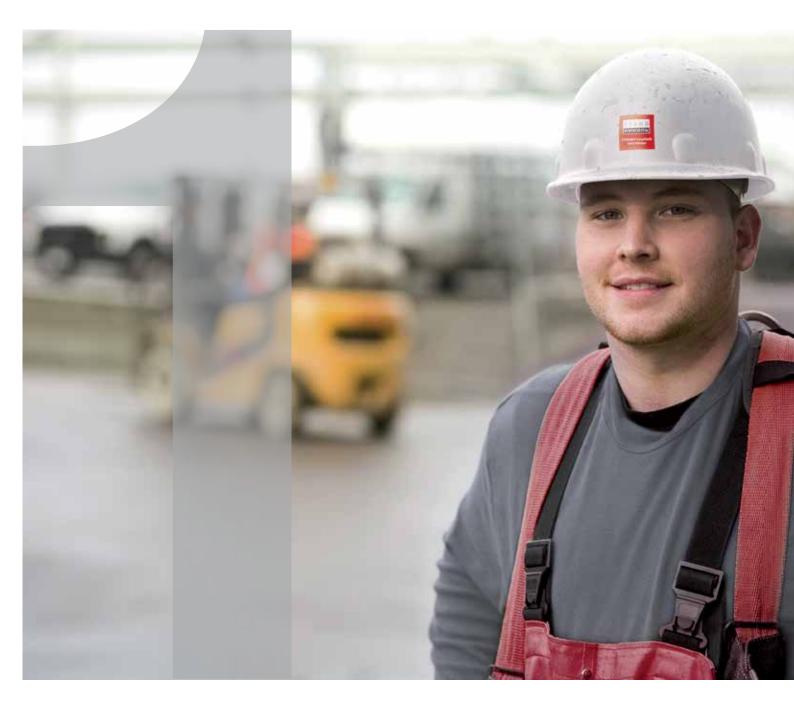
more than **500** independent distributors

# TechnoNICOL Corporation today

TechnoNICOL is the largest Russian and European manufacturer and supplier of roofing and water/heat insulation materials. Now, more than 200 million people live and work in buildings built with TechnoNICOL materials.

## More than 2 300 product modifications

## 30 own brands



## We are a team of professionals

TechnoNICOL corporation is a team of 6500 professionals: managers, workers, engineers, and specialists of research and development centers work in close cooperation.

We welcome all ideas and inputs from any member of our team. All our efforts are aimed at the common goal: to develop and implement innovative technologies, promptly react to changes in the market, and to propose only the best solutions.

# Our production is designed to meet your requirements

Our production capacities and equipment enable us to supply materials for large construction projects and to develop unique products based on your individual requirements.

Following the regional market demands, we extended geography of our plants. It made us more flexible and now we can supply our products more promptly without extra transportation costs.

## complete solutions for your construction

### 38 plants



# a pleasure to create

We are proud of what we produce and create. We enjoy seeing how new high-quality materials are produced from plain raw components with our up-to-date equipment, our work and efforts.

We are glad to know that our materials are used in the construction of such complex objects as: houses, plants, bridges, and social infrastructure facilities, which improve the level and quality of life.

#### We guarantee quality

We are responsible for every product made. We take responsibility, we work, we solve difficult issues, and we enjoy it.

Our plants are ISO-certified. In our production, we use inhouse innovations from our R&D centers and laboratories.

When you select our product — you select quality and durability.

## We propose best solutions for your applications

Compatibility of materials is one of the basic pre-requisites for producing reliable complete insulation systems.

That is why our specialists developed the professional technical solutions under the brand name of TechnoNICOL Building Systems. They are based on three main principles: compatibility of components, structure durability, and affordable price.

Now you can get the optimum solution as well as qualified assistance for its implementation. You save your time and money.

# continuous progress and improvement

We are continuously improving ourselves and strive to do the the same for the environment. Our goal is to set a new quality level for cooperation of all players in the construction market.

We give consideration to both trivial and global issues: from usability of our products to upgrading the general qualification of specialists in the industry.



## We have been working for you for more than 20 years

TechnoNICOL was founded in 1992. We started from small supplies of materials to local markets and now we are one of the largest manufacturers and suppliers of insulation materials.

Due to its vertically integrated structure, the Corporation can supervise and improve the entire value creation process for its partners: from raw components production to technical support in building system installation.

You can always rely on the most experienced specialists in the industry.

#### **Progress in client support**

TechnoNICOL recipe for success and continuous progress is first and foremost improvement of services for its clients and partners.

Competence of our personnel, professional technical consultations, quality products and solutions, local bases and offices, entire scope of materials supply and installation services — all these enable us to approach every client individually. We want to be leaders not just in quality product manufacturing but also in meeting our clients expectations.

## 17 000 trained specialists

### new materials per year



### Help and train

TechnoNICOL Corporation is one of the first Russian manufacturers that has emphasized the need to train builders in innovation technologies and application of new materials

Our key specialists from the R&D centers and qualified trainers conduct theoretical courses and hands-on trainings in most popular issues for contractors, designers, and developers.

High quality materials and professionalism are the basis of building durability.

### Looking to the future

A future success of building industry greatly depends on current research and developments.

Improvement of current products, updating of technologies, development of new materials are the main tasks for TechnoNICOL R&D Centers.

Our innovative solutions enable us to create high-technology and energy-efficient buildings, improve the quality of buildings under construction, cut down operation and construction costs.

# More than 40 million RUB/year are invested in environmental protection

# TechnoNICOL materials allow to cut down heat losses three-fold



## We take part in development of national standards

TechnoNICOL is a Russian manufacturer. As a leading company, we feel responsible for the progress of building industry in our country. Together with R&D institutes, we take active part in development of national standards.

Today, the demands of the society dictate more stringent requirements to materials and structures. We accumulate the best international practices and take into consideration the climatic and operating conditions when creating our products.

Whereas many of the domestic building materials are at the same level with the best international equivalents, our materials exceed them in most cases.

### **Protecting environment**

All plants of the Corporation are subjected to state environmental appraisal at their design stage. The inside and outside environment at our industrial sites is monitored daily. We invest in waste-free production, advanced equipment, and environmental protection technologies.

All products developed and manufactured by TechnoNICOL meet sanitary and environmental standards and are safe for human beings and the environment.

We create energy-efficient technologies and materials to save the environment.

# More than 180 000 facilities are built with products of our Corporation

## 7 of 10 builders prefer TechnoNICOL materials



social responsibility

We benefit the society we live in and work for, and the environment where we exist. We like to be part of what will happen in 100 years.

We create the world where our children and grandchildren will live and we want it to be a better world!

## Promoting energy-efficiency in buildings

We prefer to address the comprehensive energy efficiency of buildings and structures.

Our company creates, manufactures, and promotes in the market such materials and systems that can minimize heat losses in the manufacturing industry and utility sector. With us you can greatly reduce your heating and air conditioning costs. We implement construction systems that can create an energy-effecient envelope in the building — a comprehensive structure protection from its foundation to its roof.

When you use our materials, you also show concern for the future of our planet.

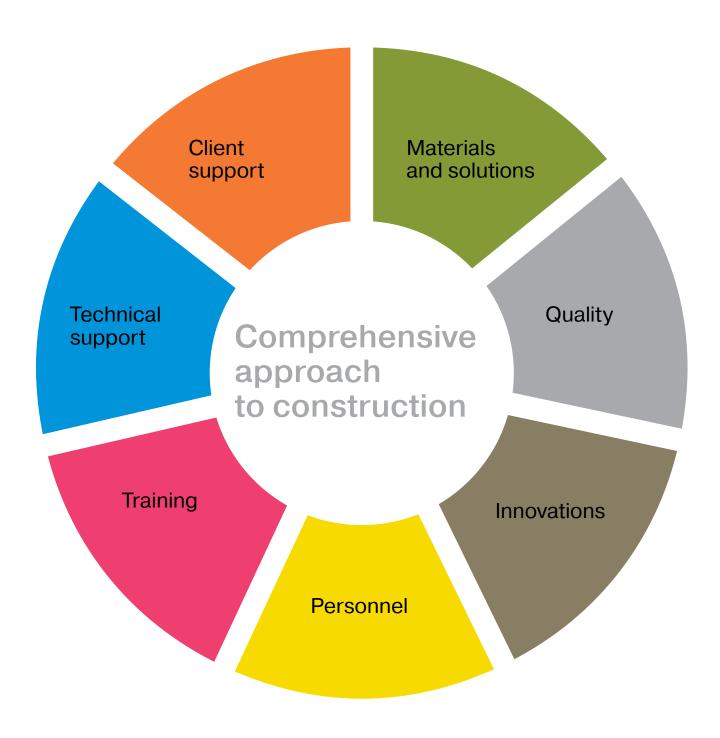
## Creating comfortable conditions

While cutting costs, minimizing the production impact on the environment, and addressing global issues of energy-efficiency and heat losses, we do not forget about your comfort. Comfort for our clients when they work with our specialists and managers, comfort and confidence of design contractors in our solutions, ease of application of our materials, comfort in living areas and at workplaces where TechnoNICOL materials and systems are used — these are the main vectors of our efforts.

Our materials bring comfort to millions of people.

Comprehensive approach of TechnoNICOL ensures close, long-term and mutually beneficial relationships with our business partners

More than 2 300 product names, 250 000 m<sup>2</sup> of storage facilities, basic products are delivered in 24 hours



17 000 specialists,trained per year,10 basic training programs

cooperation with more than 1 400 architects, 4 000 major construction companies and organizations

### TechnoNICOL— **Business Space**



Volgograd, Volgodonsk, Volzhsky,

Vologda, Voronezh, Gomel, Grodno,

Grozny, Dnepropetrovsk, Donetsk,

Yekaterinburg, Zhitomir,

Zaporozhye, Ivano-Frankovsk,

single ply

raw

Piasechno, Samara,

St.-Petersburg, Saransk, Saratov,

Simpheropol, Smolensk, Sochi,

Stavropol, Sterlitamak, Sumy,

Sevastopol, Semipalatinsk.

Krivoy Rog, Kurgan, Kursk,

Lugansk, Lvov, Magnitogorsk,

Mogilev, Moscow, Murmansk,

Naberezhnye Tchelny,

Mariupol, Makhachkala, Minsk,

Cheboksary, Chelyabinsk,

Cherepovets, Cherkassy,

Yakutsk, Yaroslavl.

Chernigov, Chernovtsy, Chita,

Shakhty, Yuzhno-Sakhalinsk

We create conditions for mutually beneficial cooperation with all market participants — from global companies to private entrepreneurs, from public authorities to foreign partners.

### TechnoNICOL— Business Space



### We work in 36 countries:

Austria, Azerbaijan, Armenia, Belarus, Bulgaria, Denmark, Estonia, Finland, Gana, Germany, Greece, Georgia, Hungary, Island, Italy, Kazakstan, Kyrgyzstan, Latvia, Lithuania, Moldova, Mongolia, Norway, Poland, Russia, Romania, Serbia, Slovakia, Spain, Sweden, Tajikistan, The Czech Republic, The Great Britain, Turkey, Turkmenistan, Uzbekistan, Ukraine.

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